



## About TIE

TIE, The Indus Entrepreneurs is a global, non-profit organization, founded with the goal of fostering entrepreneurship. We believe in supporting entrepreneurs and startups right through the entrepreneurial lifecycle with our five pillars of services. TIE celebrated 25 years in 2017. It is the largest entrepreneurial network in the world with a network of 60 chapters in 17 countries with over 2,800 charter members and over 15,000 members. TIE facilitates the virtuous cycle of entrepreneurship and wealth creation through unique programs and events. TIE members have created over \$200 billion of wealth across the world.

### About TIE Seattle

TIE Seattle is 18 years old and has a membership base of Charter members who are successful entrepreneurs, investors and executives. With over 80 charter members, we are one of the largest and most vibrant TIE chapters in the United States. TIE Seattle mobilizes a platform for entrepreneurs to start companies and find co-founders, mentors, advisors and employees. We are actively looking to reach out beyond the South Asian community to support the larger Seattle startup ecosystem. As an indicator, 50% of the new members in 2018 were from outside the South Asian community, and 30% were women. Through the breadth of our member base and the diversity of our programs, we help startups with guidance, mentorship and funding at all stages, from all industries, as long as the entrepreneur has an idea worth pursuing.



The Z5 Catalyst fund focuses on supporting B2B startups operating in the Cloud, ML/AI, SaaS space in the Pacific North West. The fund is managed by our partner Z5 Capital, an early stage fund from the Bay area with extensive Silicon Valley connections comprising of technology executives and VC firms that can catapult our portfolio companies to the next stage of their growth. We invest \$500K to \$1.0M in each startup and offer an opportunity for charter members to invest in such startups selected through a rigorous screening and due diligence process.

### TIE Catalyst Fund

### GoVertical Panel and Workshops

Go Vertical hosts weekend startup creation workshops in partnership with Madrona Venture Labs. Participants can pitch a startup idea on trending technologies such as machine learning and blockchain and solicit other participants to join their team. The winning team is provided the opportunity to join the Madrona Venture Labs Accelerator program and receive \$100K in funding.

The TIE Women's Entrepreneur Network is designed to match female entrepreneurs with educational, experiential, and mentorship opportunities that will enhance their chances of success and increase the value of the companies.

### Women's Entrepreneur Network

### Industry Spotlight

TIE Industry Spotlight Program takes a deep look at one industry at a time, exposing technology trends, challenges, gaps, and exciting opportunities for entrepreneurs looking for business ideas and for enterprises looking to work with startups. TIE Charter Members take the lead as domain experts to bring together entrepreneurs, startups, investors and enterprises at the same discussion. We work with diverse industries such as Healthcare, Travel and Hospitality, Voice Technology, Food Technology, AR/VR, Drone, and Space.

TIE Young Entrepreneur is an initiative to inspire, challenge and empower high school students to become the next generation of entrepreneurs, business and community leaders. Through the program, we have mentored over 125 students from 20 schools on entrepreneurship.

### TIE Young Entrepreneur (TYE)

### TIE Entrepreneur Institute

TIE Entrepreneur Institute is a program that helps new and early stage entrepreneurs understand the fundamentals of building a startup from successful entrepreneurs, seasoned executives and domain experts in interactive sessions. Apart from sessions that cover a wide range of topics about setting up, operating, and scaling up the company, we offer 1:1 mentorship from our charter members and domain experts to help entrepreneurs through their startup journey.

## TIE Seattle Team

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**SHARMILLI GHOSH**

EXECUTIVE DIRECTOR

**NAVITA MANSINGH**

EXECUTIVE DIRECTOR

**MINEE VERMA**

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Microsoft Accelerator

### How you can get involved

Building on our success, TIE Seattle is now embarking on its next phase of scaling the incredible platform and network and looking for members and volunteers to join us in this journey. Here are a few ways that you can get involved:

- Help us reshape the entrepreneurial ecosystem in Seattle by [joining us](#) as a charter member, member or volunteer which offers several mentorship, networking and speaker opportunities.
- Bring ideas, mentors and startups to enrich the TIE Seattle programs.
- Stay in touch by reading latest updates on our [website](#) and following us on [Facebook](#), [Twitter](#) and [LinkedIn](#).